



We spoke to Tim Pollard, director of TPCS.

For the past 20 years TPCS have been offering IT support to a wide range of companies. During this period we have grown into a company that can supply the full package when it comes to IT infrastructure and support.

The Situation

Our client base is wide reaching, not only in business sectors but around the world as well, from Fruit Exporters in Australia to one of the largest legal firms in South Lakeland.

As a reliable string to our bow we are now pleased to be partnered with Hosted Desktop UK who provide TPCS with a safe and secure Hosted Email platform.

Back in 2008 TPCS offered our own in-house hosted solution. This proved very effective, but we quickly realised that a more scalable solution was required. After much searching we decided on a provider, however they did not meet our expectations and so the search began again.

A chance meeting on a canal tow path while walking the office credit controller (Bob the Dog) introduced TPCS to Hosted Desktop UK. We tested the water at first by moving our own emails over to HDUK.

"If anyone can break a system our engineers can!"

With a test of three months over, TPCS have since used HDUK for all hosted solutions.

The Solution

We have been amazed at how little effort goes into selling these products, the figures stack up for themselves. With the recent improvements to connectivity around the UK and the "Cloud" hype, clients are already accustomed to the idea. Also, when you consider that many businesses see a real cost benefit in less than 16 months compared to a traditional email system, it really is a sound investment for the small business.

HDUK PARTNER CASE STUDY



NUMBER OF CLIENTS/FIRMS

30+



NUMBER OF USERS

330+



COUNTRIES DEPLOYING TO

UK

3 via HDUK



SECTORS / MARKETS
OPERATING IN

Various

including legal and accountancy



MAIN APPLICATIONS

**Exchange
Email**

The Result

Many companies are aware that their current server may be due for renewal, however with the discontinuation of the Microsoft Small Business platform and On-Premise alternatives being cost prohibitive, the cloud is an attractive option. Using the solutions provided by HDUK they can benefit from a reliable, secure solution without the large capital-spend for a full-blown Exchange Server. It also relieves the support burden on our helpdesk, as HDUK Support happily answer all of our questions in a timely fashion.

“We have a very strong working relationship with HDUK, they have helped us on many occasions with the importing of data and installations, sometimes in emergency situations! In summary, TPCS are very happy to be partnered with such a professional, hardworking and progressive company like HDUK and look forward to continuing this relationship in the future.”

HDUK PARTNER CASE STUDY



SUMMARY OF BENEFITS

UK based	✓
Secure	✓
Cost savings	✓
Support	✓